



LD EXPORT
WE OPEN NEW BORDERS

OUR PACKAGES



EXPLORATORY MISSION

Get a first feeling for your potential in the Gulf. This light and flexible mission provides you with a qualified overview of the market, based on our network and experience.

Key points:

- Quick validation from selected contacts
- Estimate of potential market volume and positioning
- Identification of key opportunities and challenges
- Preliminary competitor benchmark
- Informal feedback from trusted local partners

Timeline : 2–4 weeks

EXPLORE YOUR POTENTIAL



PRACTICAL MARKET STUDY

Before entering a Gulf market, you need clarity. We provide you with a fast and concrete overview of your sector in the target country, based on real data, regulatory insights, and local expectations.

Key points:

- Market size, trends, and growth potential
- Identification of key local competitors
- Pricing benchmarks and distribution channels
- Certification and labelling requirements
- Client expectations and consumer behaviour

Timeline : 4–6 weeks

GET YOUR
MARKET SNAPSHOT



WE MANAGE YOUR SUCCESS

You want real prospects? We organise your entry into one Gulf market, from the selection of the country to business meetings with pre-qualified partners. You stay in control, we do the groundwork.

Key points:

- Selection of the most relevant Gulf country for your business
- Interview with your team to define priorities
- Research and longlist of potential partners
- You validate and rank each contact (Not relevant / To follow up / Excellent match)
- 6–8 qualified meetings organised for you

Timeline : 12–16 weeks

MEET YOUR
FUTURE PARTNERS



ALL INCLUSIVE

We become your official Export Manager in the Gulf. You benefit from our network, expertise, and presence on the ground to build long-term commercial success across all six GCC countries.

Key points:

- Full market analysis and entry strategy
- Identification and qualification of distributors in each country
- Contract negotiation and onboarding support
- Ongoing partner management and field visits
- Monthly follow-up, sales monitoring, and strategic adjustments

**Timeline : 12+ months
(renewable annual contract)**

APPOINT YOUR
EXPORT MANAGER